



MRI Botswana Limited is a citizen-owned private company providing a variety of services including Emergency Medical Assistance and Pre-hospital care, Emergency Medical Training, Contact Centre solutions, Integrated Primary Healthcare services, and Pharmaceutical Services. The Company is looking for a suitably qualified, experienced, self-driven and dynamic professional for the following position.

DIRECT SALES AGENTS

Applications are invited from suitably qualified, innovative, self-driven and results oriented employees for the following vacant positions tenable in Gaborone, Selebi-Phikwe, Ghanzi, Maun, Kasane, Letlhakane, Tsabong, Francistown, Palapye.

Main Purpose of the Job

The Direct Sales Agent will be responsible for the generation of sales leads and opportunity conversion in order to generate revenue for the organisation.

Key Performance Areas

- Visiting current and potential customers to sell MRI Botswana services.
- Preparation and submission of proposals to new and existing clients to close sales.
- Develop and grow leads portfolio to achieve sales goals.
- Provide feedback from potential customers to enhance product performance and service delivery.
- Participates in sales exhibitions and events to generate sales leads.
- Prepare territory sales performance reports. Perform any other duties as assigned from time to time.

Job Requirements & Experience

- A minimum of Diploma in Business Administration, Sales and Marketing or related field.
- A minimum of (1) one year sales experience.

Core Competencies

- Strong passion for selling.
- Strong presentation skills.
- Excellent communication skills.
- Good networking skills.
- Resilience and persistence.
- Results oriented.
- Proactive, initiative, and self-motivated
- Report writing skills.
- Computer literacy with proficiency in Microsoft Office including Outlook, Excel, Word and PowerPoint.

Remuneration

- Commission based

Application Instructions:

Applications which include cover letter, resume and certified certificates should be sent to:

Human Resources Business Partner

Email: recruitment@mri.co.bw

Closing Date: Thursday 27th June 2024

Note that only shortlisted candidates will be responded to.